Welcome!

Housekeeping:

- Webinar will be recorded and sent to all attendees
- Please enter your questions in the chat box during the webinar
- We will open the webinar up for open discussion during Q&A with panelist (please mute until you are ready to speak/ask questions)
Hudson County Community College
Business Webinar Series

November 17, 2020 1:00 p.m. – 2:30 p.m.

Open Discussion with Partner Panelists from:
- Hudson County Office of Business Opportunity
- Hudson County Economic Development Corporation
- Statewide Hispanic Chamber of Commerce of New Jersey
Hudson County Office of Business Opportunity

Guest Speaker: Jermaine Pharmes
Director, Hudson County Office of Business Opportunity
https://hcobo.com/
Contact me at 201.395.6267 or jpharmes@hcnj.us
Hudson Country Office of Business Opportunity and Government Contracting

- What does “10% Set-Aside for Hudson County goods and services” mean?
- What to do to become a certified business in New Jersey?
- How can businesses immediately apply the information provided?
- What are the next actionable steps for businesses to take?
Michelle Richardson

Executive Director, Hudson County Economic Development Corporation

[www.hudsonedc.org](http://www.hudsonedc.org)

Contact me at: 201-369-4370, Ext 3 or [info@hudsonedc.org](mailto:info@hudsonedc.org)

HCEDC Programs/Services, and updated resources for businesses.
Luis O. De La Hoz
Chairman, Statewide Hispanic Chamber of Commerce of New Jersey
www.shccnj.org
Contact me at: 732-763-8293 or luisodlh@gmail.com

SHCCNJ Programs/Services, and updated resources for businesses.
Thank You!

Lori Margolin
Dean of Continuing Education and Workforce Development, Hudson County Community College

www.hccc.edu

Contact me at: 201-360-4242 or
lmargolin@hccc.edu

Program and Services:
https://www.hccc.edu/communityeducation/
https://www.hccc.edu/BusinessIndustry/
Questions & Answers

Thank you!